



## LASOONA and Deutsche Welthungerhilfe in Pakistan

**Project: PAK 1038-11**

**Tender Code (A)**

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LASOONA, a Non-Governmental Organization, is implementing Sustainable Agriculture Rehabilitation and food security project in districts of Swat, Shangla and Kohistan, in cooperation with Welthungerhilfe and BMZ.

### **INVITATION FOR TENDER**

Dear Sir/Madam,

LASOONA: Society for Human and Natural Resource Development is a multi-disciplinary, development oriented and non-profit making organization. LASOONA affirms to be committed to well-being of masses through promoting ecologically sound development in remote and impoverished pockets of Pakistan in general and Khyber Pukhtoonkhwa (KPK) in particular.

Welthungerhilfe (German Agro Action / Agro Action Allemande) was established in 1962. It is today one of the largest private organizations working in the area of development cooperation and humanitarian aid in Germany, Non-profit-seeking, non-partisan and non-denominational. Donations from the population at large fund our work in Africa, Asia and Latin America. In addition, Welthungerhilfe receives grants from the Federal German Government, the European Union and the United Nations.

Today we are in the market for seeds and fertilizers. The funds for this project are received from the German Government through the German Ministry for economic co-operation and development (BMZ).

**Seeds:**

Lot.#	Description	Unit	Quantity	Remarks
1.	Maize Seeds Azam OPV	Package	1500	1 Package=25 kg Bag
2.	Maize Seeds Pahari OPV	Package	1500	1 Package=25 kg Bag
3.	Rice Seed Fakhri Malakand OPV	Package	500	1 Package=25 kg Bag
4.	Okra Seed Sabz Pari OPV	Package	2000	1 Package=400 gram
5.	Cucumber seed Marketmore or Pointset 76 OPV	Package	1000	1 Package= 400 gram
6.	Tomato seed Riogrand early OPV	Package	500	1 Package= 200 gram
7.	French bean OPV	Package	2000	1KG
8.	Peas CLIMAX OPV		1500	1 Kg

**Fertilizers and agriculture hand tools:**

Lot #	Description	Unit	Quantity	Remarks
9.	DAP	Package	3500	1 Package = 37 Kg
10.	Urea	Package	3500	1 Package = 50Kg
11.	Urea	Package	3500	1 Package = 25Kg
12.	SOP	Package	3500	1 Package = 8Kg
13.	Zinsulphate	Package	500	1 Package = 5Kg
14.	Agriculture hand tolls	Package	3500	1 package of 6 items

Quantities are subject to alteration. LASOONA/Welthungerhilfe reserves the right to divide the contract into Lots and to award the lots to various bidders.

**1. General remarks and special condition****Delivery Duty Paid (DDP).**

“Delivery Duty Paid” means that the seller delivers the goods to the buyer, cleared for import, and not unloaded from any arriving means of transport at the named place of destination. The seller has to bear all the costs and risks involved in bringing the goods thereto including any “duty”(Which term includes the responsibility for and the risks of the carrying out of customs formalities and the payment of formalities, customs duties, taxes and other charges).

## **2. Goods/inputs and its detail specifications**

### **2.1 Lot 1: Maize seeds**

**Variety:** Open Pollinated Variety Azam

**Germination rate:** 85 % minimum.

**Germination certificate:** To be provided by the seller from a recognized FSCRD.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Analytical purity:** 95% min

**Varietal purity:** 98 % min

**Purity certificate:** To be indicated by FSCRD on the certificate attached to every bag

**Packaging:** Woven PE bags, double stitching

**Certified tagged:** **Certified tagged:** Certified seed (by FSCRD-Federal Seed Certification and Registration Department tag attached to each and every package/bag)

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** 37.5 metric tons in 1500 bags of 25 kg

### **2.2. Lot 2: Maize seeds**

**Variety:** Open Pollinated Variety Pahari

**Germination rate:** 85 % minimum.

**Germination certificate:** To be provided by the seller from a recognized FSCRD.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Analytical purity:** 95% min

**Varietal purity:** 98 % min

**Purity certificate:** To be indicated by FSCRD on the certificate attached to every bag

**Packaging:** Woven PE bags, double stitching

**Certified tagged:** Certified seed (by FSCRD-Federal Seed Certification and Registration Department tag attached to each and every package/bag)

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** 37.5 metric tons in 1500 bags of 25 kg

### **2.3 Lot 3: Rice seeds**

**Variety:** JP-5 / Fakhr e Malakand

**Germination rate:** 85 % minimum.

**Germination certificate:** To be provided by the seller from a recognized FSCRD.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Analytical purity:** 95% min

**Varietal purity:** 98 % min

**Purity certificate:** To be indicated by FSCRD on the certificate attached to every bag

**Packaging:** Woven PE bags, double stitching

**Certified tagged:** Certified seed (by FSCRD-Federal Seed Certification and Registration Department tag attached to each and every package/bag)

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** 12.5 metric tons in 500 bags of 25 kg

### **2.4 Lot 4: Okra seeds**

**Variety:** Sabaz Pari

**Germination rate:** 65 % minimum.

**Germination certificate:** be provided by the seller from a recognized FSCRD.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Analytical purity:** 95% min

**Varietal purity:** 98 % min

**Purity certificate:** To be indicated by FSCRD on the certificate attached to every bag

**Packaging:** Hard plastic coated paper packet with double stitching

**Certified tagged:** Certified seed (by FSCRD-Federal Seed Certification and Registration Department tag attached to each and every package/bag)

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** .0.8 metric tons in 2000 Packets of 400 gram

### **2.5 Lot 5: Cucumber seeds**

**Variety:** Market more or Point set 76 OPV

**Germination rate:** 80 % minimum.

**Germination and purity certificate:** as per standards of the producing company mentioned on imported tin cane.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Varietal purity:** 98 % min

**Packaging:** Original export quality tin pack

**Import documents.:** A copy of the import documents of the seeds containing lot numbers and purchase date has to be provided by the selected seller.

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** .0.4 metric tons in 1000 tin cane of 400 gram

## **2.6 Lot 6: Tomato seeds**

**Variety:** Rio Grand Early France /USA/Italy

**Germination rate:** 80 % minimum.

**Germination and purity certificate:** as per standards of the producing company mentioned on imported tin cane.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Varietal purity:** 98 % min

**Packaging:** Original export quality tin pack

**Import documents.:** A copy of the import documents of the seeds containing lot numbers and purchase date has to be provided by the selected seller.

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** .0.1 metric tons in 500 tin cane of 200 gram

## **2.7. Lot 7: French Been prime seeds**

**Variety:** F1 Bazoka Italy

**Germination rate:** 80 % minimum.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Analytical purity:** 95% min

**Varietal purity:** 98 % min

**Packaging:** Original export quality plastic pack

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** 1.5 metric tons in 1500 Packets of 1kg or 3000 packets of 0.5kg

### **2.8. Lot 8: Peas seeds**

**Variety:** Climax Newzeland

**Germination rate:** 80 % minimum.

**Insect/Disease:** Free of weeds seeds, disease and insects.

**Graded:** Yes

**Analytical purity:** 95% min

**Varietal purity:** 98 % min

**Packaging:** Original export quality hard plastic pack

**Year of harvest:** not older than 2010. Expiry date not less than one year (2013) from the date of supply.

**Amount:** 1.5 metric tons in 1500 Packets of 1kg

### **2.9 Lot 9: DAP Fertilizers**

**Product name:** Diamonium Phosphate DAP fertilizer, Suna/Pak Arab/Engro or equivalent

**Composition:**  $(\text{NH}_4)_2\text{HPO}_4$ . N-P-K = N-18-P-46 by weight minimum

**Quality standard:** export quality

**Packaging:** plastic bags (PE), for 37 kg, single layer

**Amount:** 129.5 metric tons in 3500 bags of 37 kg

### **2.10 Lot 10: Urea fertilizers**

**Product name:** Sona Urea fertilizer, Pak Arab/Engro or equivalent

**Composition:** Nitrogen 46% by weight minimum

**Quality standard:** export quality

**Packaging:** plastic bags (PE), for 50 kg, single layer

**Amount:** 175 metric tons in 3500 bags of 50 kg

### **2.11 Lot 11: Urea fertilizers**

**Product name:** Sona Urea fertilizer, Pak Arab/Engro or equivalent

**Composition:** Nitrogen 46% by weight minimum

**Quality standard:** export quality

**Packaging:** plastic bags (PE), for 25 kg, single layer

**Amount:** 87.5 metric tons in 3500 bags of 25 kg

### 2.12 Lot 12: SOP

**Product name:** Sulphate of Potash fertilizer, Pak Arab/Engro or equivalent

**Composition:** K<sub>2</sub>SO<sub>4</sub> 45% of potassium by weight minimum

**Quality standard:** export quality

**Packaging:** plastic bags (PE), for 8 kg, single layer with inside plastic cover to protect the loss during handling/transportation.

**Amount:** 28 metric tons in 3500 bags of 8kg

### 2.13 Lot 13: Zinc Sulphate

**Product name:** Zinc + Sulphate fertilizer, Pak Arab/Engro or equivalent

**Composition:** ZnSO<sub>4</sub> Zinc 21% by weight minimum

**Quality standard:** export quality

**Packaging:** Hard plastic bags (PE), for 5 kg, single layer

**Amount:** 2.5 metric tons in 500 bags of 5 kg

### 2.14 Lot 14: Agriculture hands tools



**Hand Hoe: Specification:** Hand Hoe Iron Alloy Sharp iron (Press Sheet Palate) Blade Size Length 6.5 inches, Width 4 Inches Weight: 330 gram **Handle:** length 5 inches & 1.5 inch thickness made of Shesham or Oak wood or equivalent



**Sickle :Specification:Handle:** length 5 inches thickness 1.2 inch made Shesham or Oak or equivalent wood Cutter Size: **Steel length**11 inches **width** in centre 1 inch curved with close teeth sharpened Weight:190 Grams, Medium size, high quality shaft (0.5% carbon) thoroughly quenched, sharpened.



**Small weeding & hoeing digger**

**Specification:** Small weeding & hoeing digger: (**Iron Type:** Shaft Iron Steel Palate Blade Size Length 5.5 inches Width 1.5 Inches near handle tips 1 inch

thickness .5 inches Weight: 500gram. **Handle Size:** length 13 Inches thickness 1 inch made of Shesham or Oak or equivalent wood.



#### **Land fork**

**Specification:** Land Fork (one Man drawn) **Iron Type:** Shaft iron Size: width 11 inches with 6 fork teeth, Tooth size (length) 5 inches (width) .75 inches (sharpened) Weight: 800 grams) **Handle:** length 4ft thickness 1.5 inch made of Shesham or OAK or equivalent wood.



#### **Spade:**

**Specification:** Spade Made of shaft iron(Press Sheet) weight 1.3 Kg Size length 1ft width 10.5 inches properly quenched and sharpened)No.5 **Handle** length 3 feet thickness 1.5 inch made of Shesham or oak or equivalent wood. Rs.235



#### **Large hoeing digger**

**Specification:** Large Hoeing digger (Made of shaft iron) Variety GujarGarai Lenght:7.5 width near to handle 2 inches blade 4 inches weight 870 gram properly quenched and sharpened) **Handle** length 3 feet 1.5 inch made of Shesham or Oak or equivalent wood.

#### **Packing of the agriculture hand tools.**

The tools 6 item will be packed in a single bag made of therpolian hard cloth 3 feet length and 1/2 feet wide along with shoulder back hooks.

#### **3. Branding/visibility:**

The supplier has to ensure that all bags, packets and cane in each lot have the following branding in printed form with multiple colors : The bags of cereal seeds, and tools are required to be in printed bags while vegetables and fertilizers has to be made visible through printed stickers of the hard papers. All branding must mentioned with name of items, weight and expiry

date, however the tolls bag doesn't required expiry date and weight, need to mentioned only agriculture hand tolls Of 6 item

	
<b>Issued by LASOONA in cooperation with Welthungerhilfe (WHH)</b>	
<b>Under the project</b> Sustainable Agriculture Rehabilitation to ensure Food Security and Disaster Prevention in Northwest Pakistan Project No: PAK 1038-11	
<b>DONATED BY BMZ</b>	
 Federal Ministry for Economic Cooperation and Development	
<b>Net weight</b>	<b>Expiry date</b>
<b>FEDERAL REPUBLIC OF GERMANY</b> <b>Not for sale</b>	

#### **4. Final documents**

The following documents will be required after successful supply of the goods

- Commercial invoice/Proforma invoice by selected suppliers
- Transport notes by selected suppliers
- Certificate of purity for seeds issue by FSCRD and provided by selected suppliers
- Germination Certificate for seeds issue by FSCRD provided by selected suppliers
- Grading certificate by selected suppliers
- GRN by selected suppliers
- Form 04 and Plot/crop inspection report of FSCRD by selected suppliers.
- Photo copy of purchase documents in case of imported seeds. By suppliers
- Fertilizer Analysis report from Govt recognized laboratory by LASOONA.

- Affidavate of the selected company for not bankrupcy, blacklisting and quality insurance by selected suppliers

### **5. Destination/ place of inputs delivery**

Lasooona Warehouses in Mingora (Lower Swat) Bahrain (Upper Swat) and Besham (Shangla district). The following is the destination wise breakup of the goods to be supplied;

#### **Seeds**

<b>Lot. #</b>	<b>Items</b>	<b>Units</b>	<b>Quantity</b>	<b>Place of delivery</b>
1	Maize Seeds Azam OPV	25kg bag	1500	Besham
2	Maize Seeds Pahari OPV	25kg bag	1500	Bahrain upper Swat
3	Rice Seed Fakhri Malakand OPV	25kg bag	500	Mingora Lower Swat
4	Okra Seed Sabz Pari OPV	Packet	1500	Besham
4	Okra Seed Sabz Pari OPV	Packet	500	Mingora Swat
5	Cucumber seed Market more or Pointset 76 OPV	Tin can of 400grams	1000	Besham
6	Tomato seed Riogrand early OPV	Tin can of 200grams	500	Mingora Swat
7	French bean OPV	1kg Packet	1500	Bahrain Upper Swat
7	French bean OPV	1kg Packet	500	Besham
8	Peas CLIMAX OPV	1kg Packet	1500	Bahrain upper Swat

#### **Fertilizers and agriculture hand tools:**

<b>Lot .#</b>	<b>items</b>	<b>Unit</b>	<b>Quantity</b>	<b>Place of delivery</b>
9	DAP fertilizer	1 Package = 37 Kg	1500	Upper Swat
9	DAP fertilizer	1 Package = 37 Kg	500	Mingora Swat
9	DAP fertilizer	1 Package = 37 Kg	1500	Besham
10	Urea	50kg bag	1500	Upper Swat
10	Urea	50kg bag	500	Mingora Swat
10	Urea	50kg bag	1500	Besham
11	Urea	25kg bag	1500	Upper Swat
11	Urea	25kg bag	500	Mingora Swat
11	Urea	25kg bag	1500	Besham
12	SOP	8kg bag	1500	Upper Swat

12	SOP	8kg bag	500	Mingora Swat
12	SOP	8kg bag	1500	Besham
13	Zinsulphate	5kg bag	500	Mingora Swat
14	Agriculture hand tolls	Bag of 6 items	1500	Upper Swat
14	Agriculture hand tolls	Bag of 6 items	500	Mingora Swat
14	Agriculture hand tolls	Bag of 6 items	1500	Besham

#### **6. Arrival at final destination (delivery time frame)**

As per details given in the above table of breakup for destination the inputs required for warehouses at Mingora, Bahrain Swat & Besham Shangla should be supplied not later than 15th of March 2012.

#### **7. Specific condition and payment modalities**

1. Payment will be made in one installments on successful supply of the inputs. Payment through cross cheque on the name of the supplying company will be issued within one month of the receiving of inputs at Warehouse, submission of invoices, GRN and all required documents as per lot wise specification.
2. All interested suppliers will have to submit 3% call deposit of the total quoted prices of goods. Without call deposit any quotation will not be processed/considered.
3. The selected supplier for seeds will have to provide a call deposit @ 15% of the total contractual amount. This amount of call deposit will be returned later after 2 months of the final payment to the suppliers when Lasoona confirms adequate germination rate & variety of the seed.
4. The selected suppliers for fertilizer & agriculture hands tools suppliers will have to provide call deposit @ 10 % of the total cost of fertilizer and tools, the call deposits will be return two weeks later after successful supply and final settlement of the payment.
5. All quoted prices must include all applicable taxes present and imposed during the contract implementation. The supplier claim to be tax exempted must provide authentic tax exemption certificate. Taxes should be inclusive in quoted prices need not to mention separately. Quotation mentioning taxes separately will not be considered.
6. Due to the huge quantity of goods as it is not possible for the Logistic/Warehouse Officer to check the variety, brand, and quality of all goods at time of issuing of GRN. The

supplier will be bound to replace goods if found any fault in goods during distribution point, field or after seed germination confirmation and fertilizer analysis report.

## **8. Penalties**

- 8.1 If, in any case, the Shortlisted/selected contractor not willing to sign contract on quoted prices the company will be penalized @ 5% deduction from the call deposit amount.
- 8.2 If, in any case, contractor fails to provide the specified goods on agreed rate, time and date, or the contractor is unable to supply the goods and want to terminate the contract the contractor will pay penalty @ 3% of the total value of the contract amount to the client (Lasoona) which may be deducted from either the invoice or call deposit amount.
- 8.3 If a supplier provided low quality of goods the supplier will be bound to replace the goods on his own cost within week.
- 8.4 In the event of delay in delivery caused other than by force majeure, the client (Lasoona) is entitled to make use of penalty of 2/1000 (two per thousand) per day of the total value of the consignment still to be delivered. The penalty will be deducted from either call deposit or invoice.
- 8.5 If Lasoona got negative results of fertilizer, seeds during analysis report from recognized institution or germination and change variety report from the field the penalty will be applicable and the deduction of amount will be settled from call deposit accordingly.

## **9. Tender conditions and time frame**

- 9.1 Offers must be delivered in sealed envelopes, and must reach the head office of LASOONA no later than February 22 2012, 5 p.m. on the following address.  
LASOONA Office: College Officer colony Behind Swat Serena hotel Saidu Sharif Swat KPK Pakistan. Tel: +92 946-9440071-72
- 9.2 Validity of the offer not less than one month period must be clearly mentioned on the quotation.
- 9.3 The selected supplier would be required to provide additional empty bags two percent of Items quantities, so that in case one bag is damaged the goods can be refilled into empty bags.
- 9.4 Before transportation to the final destination the selected supplier has to designate a warehouse from which the goods would be supplied to Lasoona warehouse. The Logistic Officer of Lasoona will visit the warehouse of supplier to ensure that the warehouse is maintained as per international standards and check samples of the

goods to be supplied.

9.6 Tender opening on **23 February 2012 Time: 10 am**

At Lasoona office:

College officer colony behind Swat Serena hotel Saidu Sharif Swat, KPK Pakistan

9.7 **Contact person:**

Noor Malik

Project Manager, Lasoona,

[noor.malik@lasoona.org](mailto:noor.malik@lasoona.org), or Telephone #: +92 946-9240071-2

Asghar Khan Logistic and procurement Officer Lasoona

[asgharkhania@yahoo.com](mailto:asgharkhania@yahoo.com)

+92-946726141-42

**Please note:**

1. *The opening of the tender is-public. Award of contract will be made within 5 working days after closing of tender. Intersted suppliers can participated in the tender opning as per schedule no special invitation will be extended.*
2. *Tender may be split among different bidders, and amounts may be subject to slight changes.*
3. *The issuance of this invitation does not constitute an award commitment on the part of Lasoona/Welthungerhilfe, nor to pay for any costs incurred in the preparation and submission of a bid.*
4. *Only short-listed companies will be contacted and asked to submit samples of their products.*
5. *The shortlisted suppliers must present the samples of goods according to the tender specification when they asked, most probably 3 days after the tender opning. Supplier or his authorized (in written) representative must appear before the selection committee in person at the time of sample presentation.*
6. *The suppliers must apply through a **written application** address to the Project Manager on the company printed letterhead pad with name signature seal of the office and telephone number..*
7. *LASOONA reserve the right to regret/reject any offer without any reasons.*
8. *The suppliers are recommended to provide thier qouted prices/quotation on the following format.*

**Note: Prices should be quouted as average and in round figuers, single price figure for all the three locations**



## Quotation form

Lasoona: Society for Human and Natural Resource Development

Items	Units	Quantity	Unit Price	Total Price
Maize Seeds Azam OPV. Lot 1	25 Kg bag	1500		
Maize Seeds Pahari OPV. Lot 2.	25 Kg bag	1500		
Rice Seed Fakhri Malakand OPV. Lot 3	25 Kg bag	500		
Okra Seed Sabz Pari OPV. lot 4	400 gram	2000		
Cucumber seed Marketmore or Pointset 76 OPV. Lot 5	400 gram	1000		
Tomato seed Riogrand early OPV. Lot 6	200 gram	500		
French bean OPV. Lot 7	1kg	1500		
Peas CLIMAX OPV. Lot 8	1kg	1500		
DAP .Lot 9	37 kg Bag	3500		
Urea. Lot 10.	50 kg Bag	3500		
Urea. Lot 11	25 kg Bag	3500		
SOP. Lot 12	8 kg Bag	3500		
Zinc-sulphate. Lot 13.	5 kg Bag	500		
Agriculture hand tools. Lot 14.	1 package of 6 items	3500		

Quotation validity period \_\_\_\_\_

Name of supplier: \_\_\_\_\_

Signature of supplier: \_\_\_\_\_ Date: \_\_\_\_\_

Company name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact numbrs: \_\_\_\_\_ Email: \_\_\_\_\_

Company stamp: \_\_\_\_\_